## HUBBARD COMMUNICATIONS OFFICE Saint Hill Manor, East Grinstead, Sussex

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Book & Beer

## L4ER

## FOR ASSESSMENT OF ALL LISTING EMPORS

assess THE WHOLE LIST (NETHOD 5) THEN TAKE Biggest needs on BDs and handle. Then clean up the list.

AUDETOR

- DID YOU FAIL TO ANSWER THE LISTING QUESTION? (If it reads, find out what question, clear the question noting whether it reads, if so, list it, find the item and give it to the pc.)
- WAS THE LIST UNNECESSARY? (If it reads, indicate BPC and indicate that it was an
- unnecessary action.)

  2A. DJO THE QUESTION HAVE NO CHARGE ON IT?

  (Indicate.)
- 2B. WERE YOU ASHAMED TO (AUSE AN UPSET? (LLC after list connected.)
- 2(. WERE YOU AMAZED TO REACT THAT WAY? (Same as 2B.)
- 20. THE QUESTION HAD ALREADY BEEN LISTED BEFORE.
  (. Indicate mehab.)
- 2E. YOU HAD NO INTEREST IN THE QUESTION? (Indicate that the auditor missed that it didn't read.)
- 3. WAS THE ACTION DONE UNDER PROTEST?
  (If it reads, handle by itsa earlier similar itsa.)
- 4. IS A LIST INCOMPLETE? (If reads, find out what list and complete it, give the pc his item.)
- 5. HAS A LIST BEEN LISTED TOO LONG? (If so, find what list and get the item off from it by nulling with suppress, the nulling question being: NOh has anything been suppressed?", for each item on the overlong list. Give the pc his ttem.)
- 6. HAVE WE TAKEN THE WRONG ITEM OFF A LIST? (If this reads, put in Suppress and Invalidated on the list and null as in 4. above and find the right item and give to the pc.)

- 7. HAS A RIGHT TTEM BEEN LENIED YOU? (If this reads, find out what it was add clean it up with Suppress and Invalidate and give it to the pc.)
- 8. HAS AN ITEM BEEN PUSHED OFF ON YOU YOU BIDN'T WANT? (If so, find it and get in Suppress and Invalidate on it and tell po it wasn't made action to find the correct item. and tell po it wasn't his ttem and continue the original
- 9. HAL AN ITEM NOT BEEN GIVEN YOU? (If reads, bandle as in 6.)
- 10. HAVE YOU INVALILATED A CORRECT ITEM FOUND? (If so, rehab the item and find out why the pc invalidated it or if somebody else did it, clean it up and give it to pc again.)
- 11: HAVE YOU THOUGHT OF ITEMS THAT YOU LID NOT PUT ON THE LIST? (If so, add them to the correct list. Renull the whde list and give the pc the item.')
- 12. HAVE YOU BEEN LISTING TO YOURSELF OUT OF SEBSION? (If so, find out what question and try to write a list from recall and get an item and give it to the pc.)
- 13. HAVE YOU BEEN GIVEN SOMEBOLY ELSE'S ITEM? (if so, indicate to the pc this was not his item. bon't THY to find whose it was.)
- 14. HAS YOUR ITEM BEEN GIVEN TO SOMEONE ELSE? (If so, find it possible what item it was and give it to the pc. Don't try to identify the "somebody else".)
- 14A. WERE EARLIER LISTING ERROS RESTIMULATED?
  (Indicate and connect earlier lists then check the current.)
- 14B. HAD THUS LUST ALREADY BEEN HANDLED? (Indicate.)
- 15. HAS A RELEASE POINT BEEN BY-PASSED ON LISTING? (If so, indicate the overrun to the pc, rehab back.)
- 16. HAS A RELEASE POINT BEEN BY-PASSED ON THE QUESTION ONLY? (If so, indicate the overrun to the pc and rehab back.)
- 17: HAVE YOU GONE EXTERIOR WHILE LISTING? (If so, rehab. If Ext Rundown not given, note for C/S.)
- 18. HAS IT BEEN AN OVERT TO PUT AN ITEM ON A LIST? (If so, find out what item and why.)
- 19. HAVE YOU WITHHELL AN ITEM FROM A LIST? (If so, get it and add it to the list if that list avalable. If not put item in the reportion
- 20. HAS A WITHOLD BEEN MISSEL? (If so, get it, if discreditable ask "who nearly found out?")
- 21. HAS AN ITEM BEEN BY-PASSED? (Locate which one.)

- WAS A LISTING QUESTION MEANINGLESS? 22. (If so, find out which one and indicate to the pc.)
- HAS AN ITEM BEEN ABANLONEL? 23. (If so, locate it and get it back for the pe and give it to him.)
- 24. HAS AN ITEM BEEN PROTESTEL? (If so, locate it and get in the pastest button on it.)
- 25. HAS AN ITEM BEEN ASSERTED? (If so, locate it and get in the assert button on it.)
- HAS AN ITEM BEEN SUGGESTED TO YOU BY ANOTHER? 26. (If so, get it mamed and the protest and refusal off:)
- HAS AN ITEM BEEN VOLUNTEERED BY YOU AND NOT ACCEPTED? 27. (If so, get off the charge and give it to the pc, or if he then changes his mind on it, go on with the listing operation. Definition of the second
- HAS THE ITEM ALREALY BEEN GIVEN? 204 (If so, get it back and give it again.)
- 29. HAS AN ITEM BEEN FOUND PREVIOUSLY? (If so, find what it was again and give it to pc once more.)
- HAS AN ITEM NOT BEEN UNLERSTOOD? (If so, work it over with buttons until pc understands it 30. or accepts or rejects it and go on with listing.)
- WAS THE LISTING QUESTION NOT UNDERSTOOD?
  (Get defined and check for read. It may be unreading.
  It so, Indicate that an unchanged Question was Listed 30A. because it nead on a misundenstood.)
- WAS A GORD IN THE QUESTION NOT UNDERSTOOD? 30B.
- WAS AN ITEM DIFFERENT WHEN SATE BY THE AUDITOR? (If so, find out what the item was and give it to the pc 31. correctly.)
- DID THE AUDITOR SUGGEST STEMS TO YOU THAT WERE NOT YOURS? 3.LA. (Indicate as illegal to do so. Connect the list nemoving these.
- 32. WAS NULLING CARRIED ON PAST THE FOUND ITEM? (If so, go back to it and get in Suppress and Protest.)
- 33. HAS AN ITEM BEEN FORCED ON YOU? (If so, get off the reject and suppress and get the listing action completed to the right item if possible.)
- 34. HAS AN ITEM BEEN EVALUATEL? (If so, get off the disagreement and protest.)
- 35. HAB AN EARLIER LISTING BEEN RESTIMULATEL? (If so, locate when and indicate the by-passed charge.)

- 37. HAS AN EARLIER ARC LREAK BEEN RESTIMULATED?

  [If so, locate and indicate the fact by itsa earlier similar itsa.]
- 38. DO YOU HAVE AN AMC BREAK BECAUSE OF BEING MALE TO LO THIS? (f so, indicate it to the pc, check the question if reads. Get earlier similar itsa.)
- 39. HAS THE LIST CORRECTION BEEN OVERHUN? (If so, rehab.)
- 398. WAS THE LIST DONE WHILE YOU ALREADY HAD AN ARC BRK, PTP, OR WIH?
- 39B. COULDN'T YOU UNDERSTAND WHAT WAS BEING DONE?
- 39C. COULDN'T YOU UNDERSTAND THE AUDITOR?
- 39D. DIDN'T THE AUDITOR ACKNOWLEDGE YOU?
- 40. IS THERE SOME OTHER KIND OF BY-PASSED CHANGE? (If so, find what and indicate it to pc.)
- 41. WAS THERE NOTHING WRONG IN THE FIRST PLACE? (If so, indicate it to pc.)
- 42. HAS THE UPSET BEEN HANDLED?
  (If so, indicate it to the pc.)
- 43. HAS A LIST PROCESS BEEN OVERRUN? (If so, find which one and rehab.)

L. MON HUBBARD FOUNDER

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